

INDUSTRIAL TECHNOLOGY

CHG

TAKE CONTROL OF YOUR INDUSTRIAL TECHNOLOGY FLEET

technology2use®

INTRODUCING OUR INDUSTRIAL TECHNOLOGY SOLUTION



INDEPENDENT EXPERTISE FOR A MORE EFFICIENT FLEET

Our Industrial Technology solution offers a new approach for managing your industrial equipment, which provides you with a cost-efficient and flexible one-stop solution. Our flagship solution focuses on fleet management for material handling vehicles, whether that be pallet trucks, forklifts, or electric-powered tow tractors. We provide our customers with a simplified, bespoke solution that gives our customers a true one-stop solution.

We can bundle your industrial equipment (irrespective of the manufacturer) together with any additional equipment that might be required (batteries and charging points for example) alongside the servicing and maintenance elements.

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Innovation cycles are getting shorter and shorter, which means that companies have to move with the times and continuously adapt their processes. They need support to do this, and that's what CHG-MERIDIAN offers from start to finish.

Paul Godley, MAN Truck & Bus

ONE PARTNER FOR ALL MANUFACTURERS, SERVICES AND SITES



THE LATEST INDUSTRIAL TECHNOLOGY



SINGLE POINT OF CONTACT



DELIVERED TO MULTIPLE SITES



ONE CONTRACT



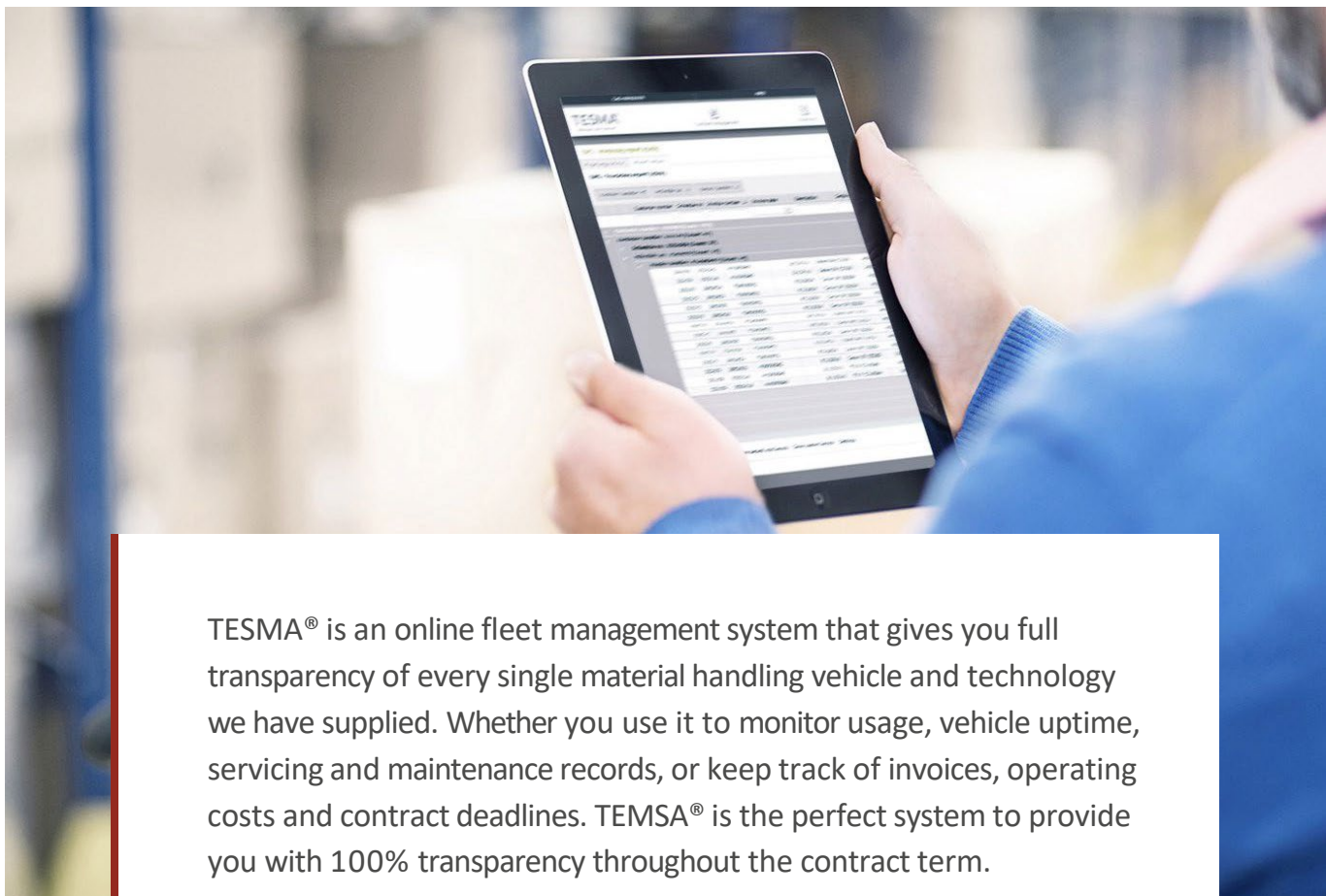
FINANCIAL ENGINEERING

CHG-MERIDIAN provides bespoke financial solutions to work around your requirements. Specialising in residual-based finance, you will not commit to paying the full value of the asset, while still enjoying its full worth.

KEY BENEFITS

- » Independent consultation and advice
- » One single point of contact. We eliminate the need for multiple leases and multiple suppliers
- » Guaranteed uptime - Maintenance and service agreements can be agreed on pre-contract
- » Lower total cost of ownership. We take a residual value position on the assets meaning what you spend will typically be lower than the original capital equipment cost
- » Global capabilities. With locations in 30 countries across the globe covering 5 continents, we can facilitate the roll-out across multiple sites and geographies
- » Keep your equipment up-to-date with a pre-defined refresh period
- » No need to worry about what to do with your old equipment. Our remarketing team can take care of the collection, transportation and remarketing of all assets
- » Transparency via our in-house asset and contract management system, TESMA®

ASSET AND CONTRACT MANAGEMENT: TESMA®



TESMA® is an online fleet management system that gives you full transparency of every single material handling vehicle and technology we have supplied. Whether you use it to monitor usage, vehicle uptime, servicing and maintenance records, or keep track of invoices, operating costs and contract deadlines. TESMA® is the perfect system to provide you with 100% transparency throughout the contract term.

KEY FEATURES

- » Charging based on the sources of costs using vehicle-specific data
- » Transparent ordering process including customer-specific vehicle configuration and asset tracking, from the SAP purchase order to operational readiness
- » Management reporting for quick and effective fleet analysis
- » Full cost allocation through the eBilling module (tyres, battery, vehicle usage, spare parts, etc.)
- » Process and usage optimisation based on vehicle-specific data - during operation and irrespective of manufacturer



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TESMA® allows us to monitor and track assets across various locations in a simple, dynamic and flexible way. This can be done either by city, country or cost centre. The own asset module allows us to register all of our equipment for 360-degree control of both leased and owned assets on a single platform, providing complete reporting across our entire portfolio.”

Francesco Fagini, Administrative Manager, GERI HDP

