

An Introduction to the Device as a Service Solution

The Device as a Service (DaaS) model is a trend that is being embraced by many public sector institutions to transform their workplaces/learning environments, improve productivity and efficiency, while also saving money in the process.



What is DaaS?

DaaS is a model that allows you to avoid the pain of having major capital expenditure and long waits for an upgrade in assets. This model combines the cost of the hardware and the cost of the lifecycle services into one single contract in the form of a monthly subscription.

Benefits at a glance

- Tailored services and support with lower and predictable costs
- The high cost of buying new technology can move from capital expenditure to an operating expense
- Access to the latest technology, increasing user productivity and efficiency
- IT departments no longer have to manage and maintain all devices
- Boosted security through continuous monitoring of devices

What does a DaaS solution include?

DaaS is a flexible, finance solution that can bundle everything together, or it can be as minimal as you want. We aim to work with our customers to create their ideal solution, so no two DaaS solutions are the same. For example, one solution could include as much as procurement of the assets, the rollout of the assets, a tailored financial plan, service desk support, asset care options, asset management and a full remarketing service complete with data deletion. On the other hand, another solution could include as little as the rollout of the assets, a tailored financial plan and a remarketing solution, including data deletion.