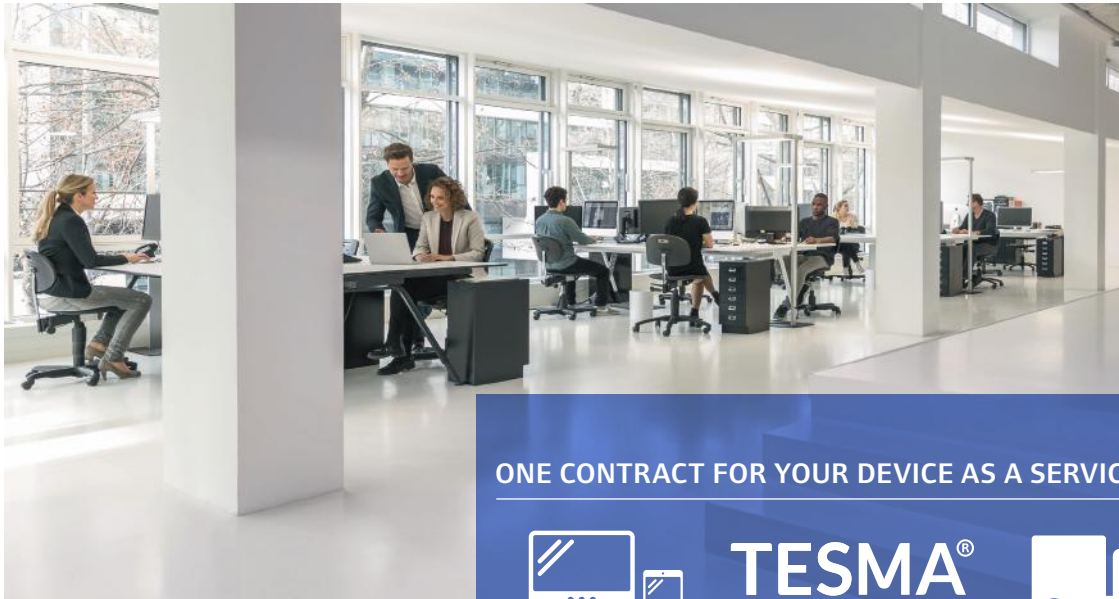


DEVICE AS A SERVICE

State-of-the-art technology, full lifecycle solutions - all wrapped up into one simple monthly subscription for your business. This flexible solution covers every aspect of the asset's lifecycle, allowing you to focus on the things that truly matter to your business

INTRODUCING DEVICE AS A SERVICE (DaaS)



ONE CONTRACT FOR YOUR DEVICE AS A SERVICE



The Latest Technology

TESMA[®]
Manage and Control

Asset Management



Simple Return Process



One Contract

WHAT IS DEVICE AS A SERVICE?

With our Device as a Service solution, you can avoid the typical pain points of having major capital expenditure and long waits for an upgrade in assets. We provide you with a monthly subscription for all your devices allowing you to avoid costly purchases and keep your IT portfolio up to date with greater transparency.

FINANCIAL ENGINEERING

CHG-MERIDIAN provides bespoke financial solutions to work around your requirements. Specialising in residual-based finance, you will not commit to paying the full value of the asset, whilst still enjoying its full worth.

PROCUREMENT

Whether you source your own procurement channels or choose CHG-MERIDIAN as your preferred partner, our flexible approach to working with a multitude of resellers means that you can have peace of mind in our solutions.

ASSET MANAGEMENT

TESMA[®] is the asset management system developed by CHG-MERIDIAN to provide lease and asset management transparency. Designed as a modular system, it can be tailored to suit your needs.

REFRESH PERIOD

The collection of your IT portfolio is managed meticulously, with a secure data erasure process alongside. The asset lifecycle process hereby starts over, ensuring you are always enjoying the benefits of the latest IT equipment.

CREATIVE, FLEXIBLE FINANCIAL SOLUTIONS

At CHG-MERIDIAN, we have been providing financial solutions for over 40 years and have been instrumental in helping our customers' businesses grow. With employees dedicated to finding the best solution for you, our financial solutions are being demonstrated all over the globe today.

Only 17% of organisations have plans in place to create a formal digital workspace strategy in the next 2 years. Source: Dimension

Data: The Digital Workplace Report: 2017

With our DaaS solution you'll benefit from:



Up-to-date technology

Cost Savings



Full lifecycle management



Choose from a wide variety of assets with our DaaS solution:



ASSET MANAGEMENT: TRANSPARENCY THROUGHOUT THE TECHNOLOGY LIFECYCLE



“TESMA® provides our team with the capability to produce reporting that would typically take up to two man-days every quarter. This can now be achieved within minutes.”

Accounts Team Leader, Pharmaceutical Sector

“With all data entered into the system by CHG-MERIDIAN, the council get maximum benefit from the system without the need to input additional information.”

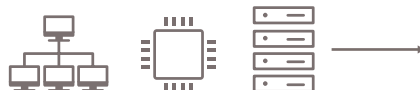
e-Learning Manager, Regional IT Programme, Public Sector

TESMA® has been designed to make device management as simple as possible and allows you to gain transparency of your technology portfolio from a technical and financial perspective. As a web-based application it can be tailored to suit your requirements, leaving you to choose as many or as few of the following modules.

- Contract Management
- Invoicing
- Reporting
- e-Procurement
- Asset Tracking
- Own Asset
- Data Bridge
- Ticket Management
- End of Life

TESMA® – one system for all data

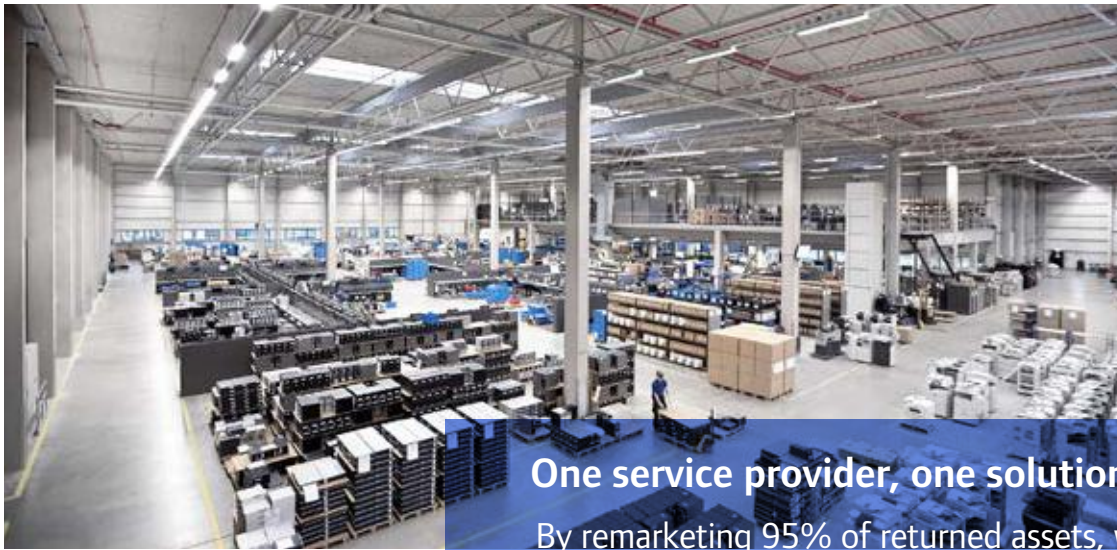
Technical information



Financial information



REMARKETING: YOUR USED EQUIPMENT IS IN THE BEST HANDS



One service provider, one solution



By remarketing 95% of returned assets, we can take a realistic residual value position on the assets, which enables us to offer our customers very competitive lease rate

REMARKETING

We are one of Europe's largest and best-known remarketers of used IT equipment having been in the industry for over 40 years. Our experience and size allows us to influence the market price, which enables us to offer our customers more competitive pricing at the front end. Our experts are on hand to help you unlock your old assets true value

OUR PROCESS

Over the years we have been able to refine our data erasure process to ensure both maximum efficiency and benefit to our customers. Simply arrange a date and location of your choice and we will take care of the rest, allowing you and your team to focus on what you do best.

PROCESS BREAKDOWN

1. Customer arranges a date and location for collection
2. CHG collects customers assets
3. CHG provides fully tracked transportation back to our warehouse
4. Full erasure service and asset inventory check conducted on-site
5. CHG provides certification of erasure to customer

SECURE DATA ERASURE

Here at CHG-MERIDIAN, we provide certified data erasure at various levels depending on your organisational requirements. Using the data deletion service Blancco, which is approved by the National Cyber Security Centre (NCSC) and BSI, we can validate the deletion of your data from your assets. Our data erasure service exceeds current standards for the permanent erasure of digital information and uses techniques that stop both software and hardware recovery tools from restoring the erased data.

ENVIRONMENTALLY FRIENDLY

- We have a zero waste to landfill policy
- We have a route to market for 95% of our assets
- Sometimes the assets we receive back are obsolete. In this instance, we strive to recycle and break down parts wherever possible according to WEEE regulations
- Our warehouse uses natural and renewable energy sources such as solar energy and biomass fuel to ensure our low carbon footprint

WHY CHOOSE CHG-MERIDIAN

Why should you integrate a Device as a Service solution into your core business?

1. LOWER TOTAL COST OF OWNERSHIP

The sum of the rentals will typically be lower than the capital cost of the equipment.

2. BE CREATIVE WITH YOUR BUDGET

Make your budget go further by deferring payments to match your budget alignment allowing you to utilise precious cash reserves to fund other projects.

3. EFFECTIVE COST MANAGEMENT

Spread the cost of your chosen assets over their economic useful life.

4. LIFECYCLE REFRESH PROGRAMME

Device as a Service provides a natural conclusion for your assets and presents a perfect opportunity to implement a replacement programme.

5. ACCURATE PROJECTIONS

Allows you to accurately forecast which equipment needs to be replaced up to 12 months before the lease end allowing you to easily plan your equipment replacement requirements.

6. LOWER MAINTENANCE COSTS

With a regular refresh cycle in place, you can be sure your technology is up-to-date and therefore less likely to break down - resulting in less downtime for you and your users.

7. MAKE THE REFRESH WORK FOR YOU

By aligning your assets useful life, you can increase your bargaining power with suppliers by ordering in bulk.

8. STAY ONE STEP AHEAD

In today's world the latest gadget, invention or technological advancement always appears to be on the horizon. With our solution, you can stay up-to-date with all the latest technology and trends.

9. EASIER TO UPGRADE ASSETS

The assets can be upgraded during or at the end of the contract period.

10. INCREASED HARMONY

By having the latest innovations available to staff, you can ensure the best working environment possible.

CHG-MERIDIAN EFFICIENT TECHNOLOGY MANAGEMENT®



ABOUT CHG-MERIDIAN

CHG-MERIDIAN is an expert in efficient technology management for the IT, healthcare and industrial sectors. Since 1979, we have been financing individually developed technology solutions, independently of banks or manufacturers. By connecting business and technical expertise, we give our customers a crucial edge when it comes to providing value through technology management.

We assist more than 10,000 customers worldwide in managing technology investments worth more than €4.75 billion. Our online-based Technology and Service Management System, TESMA®, gives more than 15,000 users transparency throughout the technology lifecycle.

OUR VALUE PROPOSITION

We provide our customers with expert, impartial, and straightforward support to manage the entire technology lifecycle. We enable our customers to:

- Minimise their workload through a professional, comprehensive service, which combines our technical knowledge and commercial expertise in managing the technology portfolio
- Reduce costs and risks associated with technology, providing value in the total cost of ownership
- Maintain full transparency of their technology portfolio with intelligent reporting tools

25 COUNTRIES ACROSS THE WORLD



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